



## City of Maryville Reduces Spending & Risk by Choosing Net3 Technology as their Backup Provider

The City of Maryville is a part of the Knoxville metro area and is located near the base of the Appalachian range. Knoxville, the largest city in eastern TN, serves as a gateway to the tourist recreation destinations of the Great Smoky Mountain National Park.

When Net3 started discussions with The City of Maryville, they were backing up to a colocation and looking at purchasing new hardware for that site. With the cost of renting space at \$2,000/month plus the cost of replacing old hardware, the city was looking at a large price tag. Also, with no definitive Disaster Recovery Plan in place, finding a reliable solution was of high importance.

Knowing The City of Maryville's environment, budget and goals, Net3 suggested they eliminate their colocation and do backups both on-site and to the cloud, utilizing Acronis. By backing up to the cloud, The City of Maryville eliminated not only their monthly rent, but they **saved well over \$60,000 that would have been spent on new hardware**. For their Disaster Recovery Plan, Acronis was a great fit by offering 24 hour recovery and being a reliable product that met their objectives.

Net3 Technology is a leading Cloud Services Provider that offers best in class **Data Protection Solutions**, **Production Services** and **Cloud Managed Services** that are paired with excellent customer support. Contact us today at 888-499-0862 or sales@n3t.com if you would like to discuss your options for utilizing the cloud today.

### Industry:

Cities/Municipalities

### Environment:

- 50+ VMs
- 15 TBs
- VMware
- Physical servers + virtual machines

### Challenges:

- Costs acquired for backing up to a colocation
- Monthly hardware costs
- No true DR Plan

### Net3 Solution:

- Acronis for Backup
- 24 hour recovery
- Eliminate hardware & colocation