



# City of Maryville Reduces Spending & Risk by Choosing Net3 Technology for Backup Solution

The City of Maryville is a part of the Knoxville metro area and is located near the base of the Appalachian range. Knoxville, the largest city in eastern TN, serves as a gateway to the tourist recreation destinations of the Great Smoky Mountain National Park.

When Net3 started discussions with City of Maryville, they were backing up to a colocation and looking at purchasing new hardware for that site. With the cost of renting space at \$2,000/month plus the cost of replacing old hardware, the city was looking at a large price tag. Also, with no definitive disaster recovery plan in place, finding a reliable solution was of high importance.

Knowing City of Maryville's environment, budget and goals, Net3 suggested they eliminate their colocation and do backups both on site and to the cloud, utilizing Acronis. By backing up to the cloud, City of Maryville eliminated not only their monthly rent, but they saved well over \$60,000 that would have been spent on new hardware. For their disaster recovery plan, Acronis was also a great fit by offering 24 hour recovery and being a reliable product that met their objectives.

Net3 Technology is a leading Cloud Services Provider that offers best in class Data Protection Solutions, Production Services and Cloud Managed Services that are paired with excellent customer support. Contact us today at 888-499-0862 or [sales@n3t.com](mailto:sales@n3t.com) if you would like to discuss your options for utilizing the cloud today.

### Industry:

Cities/Municipalities

### Environment:

-50+ VMs  
15 TBs  
VMware  
Physical servers + virtual machines

### Challenges:

- Costs acquired for backing up to a colocation
- Monthly Hardware costs
- No true DR plan

### Net3 Solution:

- Acronis for Backup
- 24 hr Recovery
- Eliminate Hardware & Colocation